



MARKET UPDATE - ORTHODOX

SALE 2

KOLKATA January 12, 2024

1. MARKET DESCRIPTION:

- GOOD DEMAND.
- NOMINAL WEIGHT OF CLEAN, WELL MADE TEAS WERE READILY ABSORBED.
- THE REMAINDER, BROWNER, STALKIER SORTS SHOWING SEASONAL DECLINE WERE IRREGULARLY EASIER FOLLOWING QUALITY AND ALSO SAW SOME WITHDRAWALS.
- 51% TEAS SOLD BELOW 150/- WITH HIGHER % OF SECONDARIES ON OFFER.
- EXPORTERS TO THE MIDDLE EAST AND CIS OPERATED.

	WHOLE LEAF		BRO	FANNINGS	
	1ST LINE	2ND LINE	LARGER	SMALLER	LEAFY
BEST	NQ	NQ	NQ	NQ	NQ
GOOD	250-280+(N)	230-270+	240-270+	210-240+	120-150+
MEDIUM	200-240	180-220	180-230	160-200	80-110+

2. TOTAL AUCTION WEIGHTED AVERAGE (₹)

	2023-24			2022-23			UPTO SALE - 2		
	SALE - 2	SALE - 1	+/-	SALE - 2	SALE - 1	+/-	2023-24	2022-23	2021-22
ORTHODOX	165.64	173.88	-8.25	180.30	179.67	0.63	216.27	283.19	231.55

3. QUANTITY OFFERED AND SOLD IN SALE - 2 (IN LAKH KGS)

				OUT%	OL	TW UPTO SALE NO	- 2
	OFFERED	SOLD	OUT%	S-2 2022-23	2023-24	2022-23	2021-22
ORTHODOX	9.81	7.70	22	14	19	12	13

4. CATEGORY WISE WEIGHTED AVERAGE - ORTHODOX (₹)

	WHOLE LEAF	BROKENS	FANNINGS
SALE - 2/2023-24	205.82	167.33	109.47
SALE - 1/2023-24	202.80	174.57	113.18
SALE - 2/2022-23	216.78	179.91	135.78

5. CATEGORY WISE OFFERED & SOLD PERCENTAGE - ORTHODOX

	WHOLE LEAF	BROKENS	FANNINGS
OFFERED - S-2/2023-24	25.2	53.9	12.6
SOLD - S-2/2023-24	25.7	54.6	10.6

6. PRICE RANGE - ORTHODOX (FURTHER BREAK UP ON PAGE -2)

RANGE	202	23-24	UPTO SALE - 2		
RANGE	SALE - 2	SALE - 1	2023-24	2022-23	2021-22
A. % OF TEA SELLING ABOVE ₹ 350.00	0.6	0.8	3.9	22.5	1.9
B. % OF TEA SELLING BETWEEN ₹ 325.00-349.99	0.6	0.2	3.2	8.4	1.4
C. % OF TEA SELLING BETWEEN ₹ 300.00-324.99	1.0	0.9	3.2	14.6	4.2
D. % OF TEA SELLING BETWEEN ₹ 275.00-299.99	3.7	3.5	5.8	11.0	12.0
E. % OF TEA SELLING BETWEEN ₹ 250.00-274.99	6.1	8.5	14.5	9.2	19.4
F. % OF TEA SELLING BETWEEN ₹ 225.00-249.99	8.1	9.8	17.0	6.8	23.2
G. % OF TEA SELLING BETWEEN ₹ 200.00-224.99	8.0	12.9	14.9	6.5	11.9
H. % OF TEA SELLING BETWEEN ₹ 175.00-199.99	6.7	7.8	7.4	4.7	8.3
I. % OF TEA SELLING BETWEEN ₹ 150.00-174.99	14.7	10.2	8.9	5.3	7.5
J. % OF TEA SELLING BETWEEN ₹ 125.00-149.99	25.2	23.3	11.7	5.1	6.6
K. % OF TEA SELLING BELOW ₹ 125.00	25.4	22.2	9.5	6.0	3.6

7. FUTURE OFFERINGS (IN PACKAGES)

	2023-24			2022-23			+/-
	CLOSING DATE	FOR	UPTO	CLOSING DATE	FOR	UPTO	UPTO
KOL S/4	January 04, 2024	25965	2046682	December 29, 2022	48737	2140619	-93937

 $\textbf{CURRENCY RATES: 1USD = 83.00 INR, 1GBP = 105.86 INR, 1EUR = 91.20 INR (SOURCE: in.reuters.com\ 12th\ January\ 2024)}$

KOLKATA PRICE RANGE SALE 14 - 2

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Price Range	2023-24	2022-23	2021-22
A. % OF TEA SELLING ABOVE ₹ 400.00	0.9	9.2	0.8
B. % OF TEA SELLING BETWEEN ₹ 380.00-399.99	0.5	4.1	0.3
C. % OF TEA SELLING BETWEEN ₹ 360.00-379.99	1.3	6.3	0.6
D. % OF TEA SELLING BETWEEN ₹ 340.00-359.99	2.6	6.8	0.8
E. % OF TEA SELLING BETWEEN ₹ 320.00-339.99	2.9	7.7	1.5
F. % OF TEA SELLING BETWEEN ₹ 300.00-319.99	2.4	12.4	3.8
G. % OF TEA SELLING BETWEEN ₹ 280.00-299.99	4.3	9.1	8.5
H. % OF TEA SELLING BETWEEN ₹ 260.00-279.99	10.1	8.1	15.0
I. % OF TEA SELLING BETWEEN ₹ 240.00-259.99	13.6	5.7	20.5
J. % OF TEA SELLING BETWEEN ₹ 220.00-239.99	13.8	5.7	14.7
K. % OF TEA SELLING BETWEEN ₹ 200.00-219.99	11.2	4.6	8.9
L. % OF TEA SELLING BETWEEN ₹ 180.00-199.99	6.1	3.8	6.5
M. % OF TEA SELLING BETWEEN ₹ 160.00-179.99	5.4	3.8	5.8
N. % OF TEA SELLING BETWEEN ₹ 140.00-159.99	9.7	4.3	5.7
O. % OF TEA SELLING BETWEEN ₹ 120.00-139.99	8.5	3.7	4.6
P. % OF TEA SELLING BETWEEN ₹ 100.00-119.99	4.2	3.1	1.8
Q. % OF TEA SELLING BELOW ₹ 100.00	2.5	1.7	0.1

